Accounts (GL# - Title)	2019 Budget	2018 Year End Projections	l Explanation	Actual- 10 Months 2018	2018 Budget
INCOME					
			2774 Homes @ \$525.00		
4100 - GENERAL ASSESSMENTS	\$1,456,350	\$1,456,350	Assesments	\$1,456,350	\$1,456,350
4116 - INSURANCE RECOVERY	0			405	405
4230 - COMMUNITY CENTER			Based on repeat yearly events and		
RENTALS	8,000	Q 216	projected pop-up events	7,515	6,000
KLIVIALS	8,000	8,310	This is purely average from past	7,313	0,000
			years since number of swim classes		
4260 - POOL LESSONS	1,100	1,032	is unknown	1,032	1,600
	·	,		,	·
4310 - ASSESSMENT INTEREST	16,000	18,500		17,221	13,500
4350 - ASSESSMENT					
LIEN/COLLECTION FEES	18,570	11,500	56 liens projected for 2019	9,350	13,500
4400 - EMBEZZLEMENT					
RESTITUTION	0			0	300
4410 - ARCHITECTURAL			Recent trend plus what is		
APPLICATIONS	3,000	2,025	projected for this year's end	2,025	1,000
4600 - INTEREST INCOME	3,000	3,308		2,808	1,100
			Pool Coke machine, book sales and		
4900 - OTHER INCOME	180	135	other misc. items	135	150
4105 - STABLE MANURE	7,560	7,124		6,023	6,550
4106 - STABLE PROPERTY TAX	2,500	2,500		0	0
4107 - STABLE WATER	13,200	13,455		11,254	7,020
4108 - STABLE FLY PREDATOR					
PROGRAM	1,100	808		808	808
TOTAL INCOME	\$1,530,560	\$1,525,053		\$1,514,926	\$1,508,283
TOTAL INCOME	<del>\$1,550,500</del>	<del>Ţ</del> 1,J2J,U33		71,314,320	71,300,203
<u>EXPENSES</u>					
COMMUNITY RELATIONS					

Accounts (GL# - Title)	2019 Budget	2018 Year End Projections	Explanation	Actual- 10 Months 2018	2018 Budget
Total Comm. RELATIONS	\$120,748	\$107 045	Includes_all ECIA sponsored events, Vistas Newsletter, website operations and Community relations payroll	\$73,154	\$84,844
Total Collini: RELATIONS	<del>3120,740</del>	<del>9107,043</del>	relations payron	773,134	707,077
COVENANT COMPLIANCE					
			Includes legal compliance, compliance vehicle maintenance		
<b>Total COVENANT COMPLIANCE</b>	\$78,196	\$81,370	and compliace payroll	\$60,367	\$80,647
FACILITIES AND GROUNDS 5280 - COMMUNITY CTR					
SUPPLIES & EQUIPMENT	\$10,000	\$9.000	Many supplies needed	\$6,346	\$6,000
6200 - JANITORIAL CLEANING	Ψ20,000	+5,000	\$260 per month, cleaning will be	φο,σ.ισ	ψ 3,3 3 3
SERVICES	3,120	1.696	done bi-weekly	1,095	О
5856 - SECURITY SYSTEM / ALARM MONITORING	576		\$48 monthly service for 12 months		530
5858 - MAINTENANCE UNIFORMS	2,600	-	New line item, this includes uniform rental, cleaning service and exchanges	0	0
			Two trucks filled @ \$50 twice per month plus oil changes and biannual inspections \$300 ea; older		
5859 - VEHICLE GAS & REPAIRS	5,000	4,430	truck needs new tires \$1,000	4,230	4,150

Accounts (GL# - Title)	2019 Budget	2018 Year End Projections	l Explanation	Actual- 10 Months 2018	2018 Budget
		Fiojections		2018	
			Two maintenance workers and		
6002 - PAYROLL -			supervisor combined plus		
MAINTENANCE STAFF	146,432	123,719	overhead and benefits	85,719	155,550
			2 facility attendants total of 1,560		
6004 - PAYROLL - FACILITY			hours and office assistant 2080		
ATTENENDANTS	65,229	44,935	hours plus overhead and benefits	30,560	30,000
CAZE LUKE / DUKE TRAU	·	·		·	,
6175 - HIKE / BIKE TRAIL			Primary focus is gravel portion of		
MAINTENANCE	60,000	62,465	Av. De Compadres	57,268	60,000
6300 - LANDSCAPE	4- 000		Weekly service from Anytime		20.000
MAINTENANCE CONTRACT	15,000	28,701	Landscape	24,100	28,000
			Inhouse gardening - fertilizer,		
			weed treatment and other supplies		
6310 - LANDSCAPE			as needed includes tree drip		
SUPPLIES/LABOR	8,000	4,000	improvement	688	3,500
			Includes chainsaw, tractors,		
			blowers,wood chipper, water		
6380 - MACHINERY GAS & OIL	3,700	2,101	pump, tractor attachments	1,861	3,000
			\$1,245.59 per month (10months)		
			for gopher removal; \$2,000 yearly		
6400 - PEST CONTROL	16,002	26,243	for praire dog extraction	24,998	2,000

				l	
Accounts (GL# - Title)	2019 Budget	2018 Year End Projections	l Explanation	Actual- 10 Months 2018	2018 Budget
		Fiojections	4 orders per year of 3 cases of	2018	
			liners and 3 cases of doggie bags;		
			total each order \$550 plus pet		
			friendly ice melt and mulch		
			replenish. 2018 had large order of		
			mulch that will not be repeating in		
6405 - DOG PARK EXPENSES	5,200	11,325	l	1,455	1,000
0403 BOOT/IIII EXI EIISES	3,200	11,323	\$91.00 per month for Compadres	1,433	1,000
6470 - PORTABLE TOILETS	1,092	1,086	· · · · · · · · · · · · · · · · · · ·	903	1,550
	_,		On-going community center		_,
6511 - COMMUNITY CENTER			repairs, including sinks, light		
BUILDING REPAIRS	25,000	19,073	fixtures, painting	17,873	24,000
		-	All maintenance for Compadres		·
			Park including mulch		
6520 - COMPADRES PARK-			replenishment (\$7,000) and		
MAINTENANCE & REPAIRS	10,000	7,794	apparatus repairs	7,593	3,000
6575 - REPAIRS &					
MAINTENANCE: SIGNAGE	500	2,286	All comunity center signs	2,085	500
6590 - CC					
COURTS/PLAYGROUNDS			Mulch replenishment on both		
REPAIR & MAINT	5,000	767	playgrounds	667	2,000
6595 - RECREATIONAL			Accessories for upcoming		
SUPPLIES	2,000	3,323	recreational activities	3,223	0
6680 - SUPPLIES &					
MAINTENANCE FOR ATHLETIC			Buffalo grass, infield dirt and other		
FIELD	8,000	4,861	materials / supplies	4,760	8,000
6925 - GREENBELT FIRE					
CONTROL - ETC	12,000	14,551	Fire prevention efforts	14,551	10,000

Accounts (GL# - Title)	2019 Budget	2018 Year End Projections	l Explanation	Actual- 10 Months 2018	2018 Budget
		_	Greenbelts surveys - \$4,000;		
			Greenbelt Trail restoration - \$500;		
			Preserve trails 101,105 & 301 -		
			\$1,200; Preserve 404 Trails -		
			\$1,200; Preserve 401 to 404 -		
			\$1,200; Preserve signs \$1,000;		
			materials for projects - \$1,000;		
			hand tools- \$500; education		
6950 - WILDERNESS			programs - \$500; printed maps -		
CONSERVATION REPAIRS	14,100	3,570	\$1,000; brochures - \$2,000	3,269	8,250
			Anticipated requests from ECIA		
5860 - COMMITTEE EXPENSES	500	0	committees for misc. funds	0	
			Includes projected AC use in		
7100 - ELECTRICITY	7,000	4,865	summer months.	4,065	5,100
7300 - NATURAL GAS	3,000	2,554	Other than the pool gas usage.	2,254	6,200
7550 - DUMPSTER / TRASH					
REMOVAL	7,596	8,063	\$633 monthly charge for the year	6,797	6,500
			Average bill \$150 including meters		
7900 - WATER	1,800	1,266	at dog park and Compadres Park	966	1,050
8300 - DEPRECIATION	15,000	14,537		10,482	30,000
8305 - LOSS ON DISPOSAL OF					
ASSETS		765		765	0
Total FACILITIES AND				4	
GROUNDS	<u>\$453,447</u>	<u>\$409,739</u>		\$319,804	\$399,880
GENERAL AND					
ADMINISTRATIVE					

Accounts (GL# - Title)	2019 Budget	2018 Year End	l Explanation	Actual- 10 Months	2018 Budget
5100 - ANNUAL AUDIT / TAX	_	Projections	Annual tax audit is about the same	2018	_
·	640.000	ć0 420		¢0.420	ć10.000
PREP 5200 - ALLOWANCE FOR	\$10,000	\$9,138	each year	\$9,138	\$10,000
DOUBTFUL ACCOUNTS - BAD					
	20,000	12 000		2,259	21 500
DEBT	20,000	13,000	Bank confirmed we are only	2,259	31,500
FOR DANK FEEC O CAFE			1		
5250 - BANK FEES & SAFE			paying \$50 for safety deposit box		
DEPOSIT BOX	50	80	per year.	80	165
5285 - CELL PHONE			GM, PM & Maintenance		
ALLOWANCE	2,880	880	Supervisor phones	80	0
5290 - COMPUTER SERVICES			\$724 monthly Merit IT support		
LABOR	8,688	7,240	service	5,792	9,000
5292 - COMPUTER HARDWARE					
/ PRINTERS	1,000	1,029		828	1,000
			Copier maintenance based on		
5295 - COPIER MAINTENANCE	3,120	3,966	usage	3,886	2,850
_			Amazon Prime - \$15; Mail Chimp -		
5300 - DUES & SUBSCRIPTIONS	480	477	\$25	396	1,500
5305 - SOFTWARE	1,500	3,535		3,535	2,000
			HOA Leader seminars, Notary		
5320 - EDUCATION &			Public renewals and other training		
PLANNING / TRAINING	3,000		staff may need to attend.	1,077	1,000
5400 - PROPERTY INSURANCE	32,000	29,700		20,859	33,000
		_			_
5450 - KONICA SCANNER LEASE	1,680		\$140 monthly scanner lease	0	1,000
5500 - LEGAL FEES - ADMIN	40,000	45,000		38,208	25,000
5510 - LEGAL - SOLAR					
LITIGATION	0	583		583	0
5520 - LICENSES/PERMITS	400	380		365	1,000
JJZU - LICENSES/PERIVITS	400	380		303	1,000

Accounts (GL# - Title)	2019 Budget	2018 Year End Projections	l Explanation	Actual- 10 Months 2018	2018 Budget
5530 - LIEN/COLLECTION			Average of 60 accounts at \$50		
COSTS	9,250	7.586	each and 25 accounts at \$250 each	3,585	8,000
5600 - MANAGEMENT FEES -	2, 22	,	, , , , , , , , , , , , , , , , , , , ,		
НОАМСО	30,000	30,710	\$2,500 average monthly fee	25,710	29,100
5800 - OFFICE SUPPLIES	7,000	9,871		9,070	6,000
			postage permits (\$225 each),		
5815 - POSTAGE MACHINE			postage and postage rental from		
RENTAL & POSTAGE	14,109		GL 5810	6,708	8,050
5820 - PRINTING	10,000	16,769		16,769	18,000
5870 - TRAVEL/ MILEAGE 5940 - WORKERS' COMP	600	1,475		1,150	650
INSURANCE	o	0		0	1,000
6000 - PAYROLL – ADMIN. 6006 - EMPLOYEE NEW HIRE	199,655	161,744	GM, PM and Admin. salaries plus overhead and benefits	126,729	218,669
EXPENSES	1,500	1,800		1,160	
6385 - NEIGHBORHOOD	1,500	1,000		1,100	
WATCH	500	500		500	500
			Avaya - \$210 monthly, CenturyLink Internet - \$460 monthly. Both		
7500 - TELEPHONE	8,040	6,770	include taxes.	4,856	5,450
8250 - OPERATING					
CONTINGENCY	30,000	0		0	30,000
8800 - TAXES - FEDERAL	500	500		0	500
8850 - TAXES - STATE	500	500		50	500
Total GENERAL AND ADMINISTRATIVE	<u>\$436,452</u>	<u>\$362,599</u>		\$283,371	\$445,434

Accounts (GL# - Title)	2019 Budget	2018 Year End Projections	Explanation	Actual- 10 Months 2018	2018 Budget
POOL OPERATIONS					
5858 - UNIFORMS & SUPPLIES	\$2,500	\$1,804	Lifeguard uniforms	\$1,804	\$1,500
			4,953 hours plus 640 hours for		
			pool manager and 22% average		
6003 - POOL PAYROLL	106,281		benefits; HOAMCO 3% fee included	57,355	87,948
6420 - POOL CHEMICALS	4,500	5,065		5,064	4,000
6430 - POOL ELECTRICITY	6,500	6,809		6,608	7,000
6440 - POOL NATURAL GAS	2,000	1,309		1,108	4,000
6455 - POOL REPAIRS &					
MAINTENANCE	12,000	14,968		14,968	12,000
6465 - POOL WATER	10,000	39,726	5 months at \$2,000	35,926	2,200
Total POOL OPERATIONS	<u>\$143,781</u>	<u>\$134,046</u>		\$122,833	\$118,648
STABLE OPERATIONS					
6630 - STABLE - ELECTRICITY	300	145		\$105	450.00
			Yearly subscription rate includes		
6631 - STABLE - FLY PROGRAM	1,100	1,056	10 shipments	1,055	825.00
6632 - STABLE - MANURE			Average removal is \$630 per		
REMOVAL	7,560	6,751	month	5,491	6,550.00
6633 - STABLE - PORTABLE					
TOILET	1,092	815	\$91 per month	632	1,100.00
6634 - STABLE - REPAIRS &			New signs are needed along with		•
MAINTENANCE	10,000	1,500	other maintenance items	0	15,250.00
6635 - STABLE - ROAD	,	,			,
MAINTENANCE	4,000	0	Deferred from 2018.	0	6,000.00
6636 - STABLE - WATER	13,200			7,489	7,800.00
6637 - STABLE - TAXES	2,500	2,500		0	2,800.00
Total STABLE OPERATIONS	<u>\$39,752</u>	<u>\$20,477</u>		\$14,772	\$40,775

				_	
Accounts (GL# - Title)	2019 Budget	2018 Year End Projections	l Explanation	Actual- 10 Months 2018	2018 Budget
TOTAL OPERATING EXPENSES	\$1,272,376				
NON-RECURRING OPERATING					
<u>PROJECTS</u>					
8600 - REPLACEMENT RESERVE					
EXTERNAL STUDY	\$4,000	\$1,500	Onsite Reserve Study	\$0	\$0
8610 - BIKE PATH CROSSING			County unable to begin work in		
UPGRADES - MATERIALS	30,000	0	2018	0	30,000
Total NONRECURRING &					
OPERATING PROJECTS	\$34,000	\$1,500		\$0	\$30,000
<u>Total Expense</u>	<u>\$1,306,376</u>	<u>\$1,116,776</u>		<u>\$874,302</u>	<u>\$1,200,228</u>
<u>CAPITAL RESERVE</u>					
9250 - OPERATING CAPITAL					
RESERVE	\$68,000	\$55,000			65,000
TOTAL CAPITAL RESERVE	\$68,000	\$55,000			65,000
TOTAL OPERATING EXPENSES					
NON-RECURRING & CAPITAL					
RESERVE	\$1,374,376	\$1,171,776			\$1,265,228
PROJECTED TRANSFER TO R&R	\$156,184	\$353,277			
<u>Total</u>	<u>1,530,560</u>				
•	1		1	1	1
REPLACEMENT & RESERVES	_				
9127 - CC Room Lighting	\$6,268				
9129 - Office Document and					
File Servers	4,204				

Accounts (GL# - Title)	2019 Budget	2018 Year End	Explanation	Actual- 10 Months	2018 Budget
9130 - Baby Pool Chemical	J	Projections	•	2018	<u> </u>
Controller	2,421				
9131 - Lane Markers and Floats	2,421				
9132 - Baby Pool Water Heater	2,421				
9133 - Pool Bath House	2,421				
Remodel	50,000				
9134 - Pool electrical,	30,000				
Mechanical & Backwash					
System Upgrades	75,000				
	,				
9135 - Pool Aprons / Decking	175,000				
9136 - Well Pressure Pump	3,200				
9137 - Dog Park Benches	1,076				
9138 - Riding Arena Subsurface					
and Railing	27,315				
9139 - Preserve Parking Area					
Culvert Replace	1,500				
9140 - CC Floor Coverings	5,151				
9137 - Dog Park Shade					
Structures	2,765				
Total RESERVE EXPENSE	<u>\$358,758</u>	\$163,586			
TOTAL NESERVE EXPENSE	<del>3336,736</del>	<del>3103,380</del>			
Total Reserve Expense				1	
Reserve Net Income					
				•	

Accounts (GL# - Title)	2019 Budget	2018 Year End Projections	l Explanation	Actual- 10 Months 2018	2018 Budget